



**We are an experienced, locally owned and operated family business team supporting and employing local people and trades. We pride ourselves on dedication to quality products and workmanship and offer functional, customised and comfortable design solutions for your home.**

## **The Alatalo Difference**

### **1. House & Land Specialist**

- You can deal with the land developer and builder at the same time

### **2. Local family business with over 30 years of experience in building homes in Albury- Wodonga**

- By choosing a locally owned and operated businesses you support the local economy, jobs and future of your own community.

### **3. We employ and support local people and businesses from floors to furnishings**

- We deal with other local trades, manufacturers & suppliers. (Baxters concrete, Wunderbar windows Flair cabinets)
- All our display homes interiors are sourced, furnished and decorated supporting local businesses.

### **4. We have a highly skilled team of trade professionals providing a high standard of work. No cutting corners.**

### **5. We offer a lot of flexibility and options for our clients in both, design and building process:**

- You can alter our standard plans at no charge or we can custom design a personalised plan to suit your needs and wishes.
- We include the services of in house design and colour consultants to help you create the home you love

### **6. Scandinavian building heritage and knowledge of quality everyday living standards.**

- In addition to designing the home for your specific needs and wishes we recognise the importance of the orientation of your home on your block of land, natural light, surroundings, better energy rating and other important factors that contribute in creating a functional home that is both energy efficient and comfortable to live in for years to come.

### **7. We have a strong focus and dedication on custom design and quality products and fittings all the way.**

- An extensive selection of Boral bricks to choose from in our standard inclusions.
- In addition to termite treated frame we also use a physical barrier.
- An extensive range and variety of tiles to choose from in our standard inclusions (up to \$33/m)
- We allow for tiles up to 1.2m high in bathroom and Ensuite.
- Recessed, tiled shower bases so showers can be made any size
- Quality Reece fittings, throughout.

- A Fully bricked, large garage (6.0mx6.0m minimum internal measurement) no internal plaster finish that can be easily damaged or dented, this allows you to hose the garage out when needed. This garage will look as good in 20yrs time as it does the first day.

- B&D Panelift garage Door with 5.0m wide opening large enough for 2 large vehicles.

- Our Garage Concrete floors are poured separate to the house slab which makes it far less prone to cracking.

### **8. Opportunity to customise your new kitchen with Flair kitchens**

- Flair cabinets is a local quality kitchen and cabinet manufacturer employing local people

-Skilled and award winning designers are ready to help you design your dream kitchen

-An extensive variety of laminate finishes and colours to choose from in the showroom. Soft close doors and drawers in kitchen and bathrooms.

- Flair is a local and sustainable manufacturing choice and uses 90% green solar energy in the manufacturing process with a 100kw solar system.

### **9. We adopt sustainable choices and practises and currently power our office with green solar energy.**

- We also offer our clients an opportunity to include a solar energy package for their new home through Alatalo solar.

### **10. We offer strong after sales support with prompt maintenance service.**